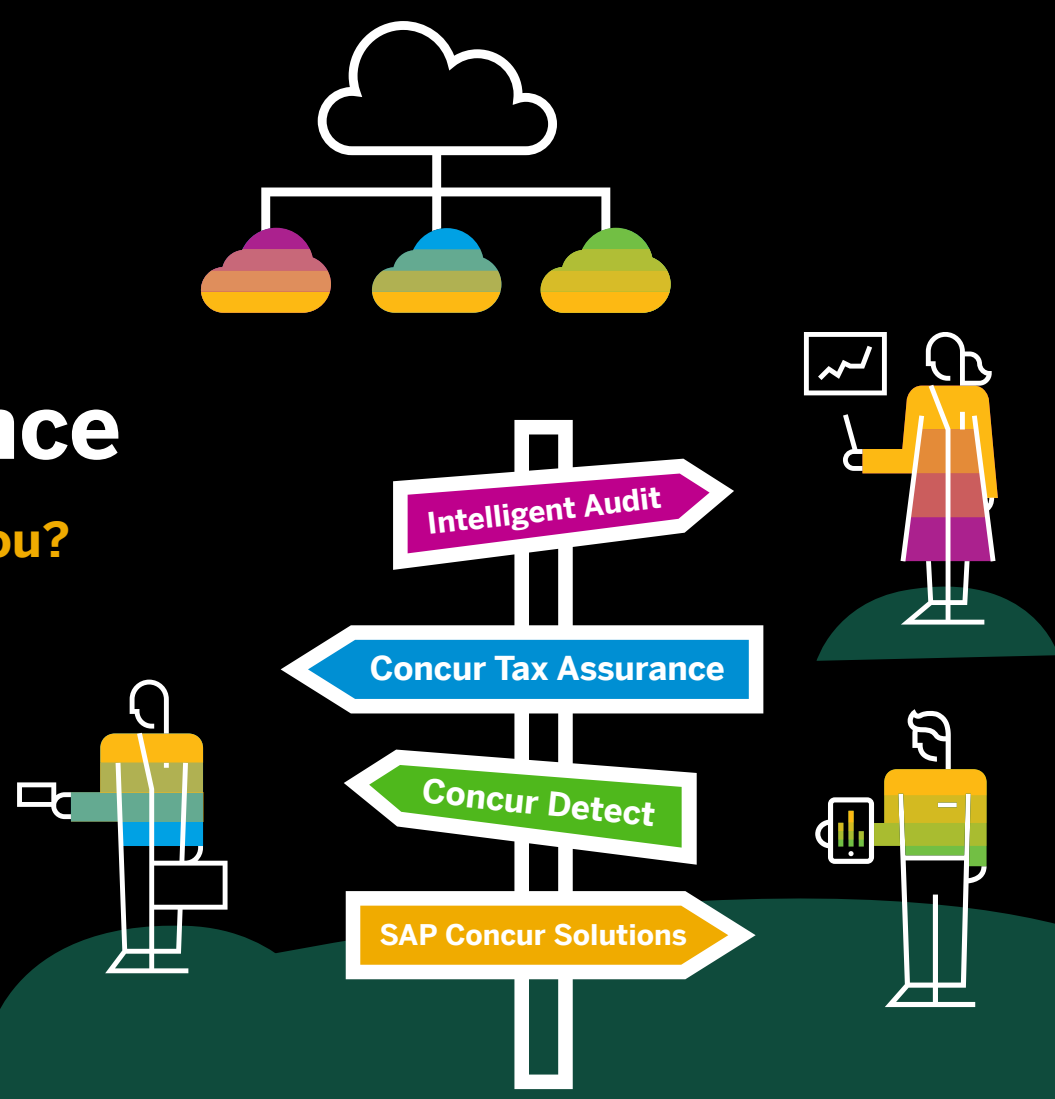


The Pains and Gains of Ensuring Compliance

Which SAP Concur Solution is Best for You?

Compliance isn't always just about following rules and regulations, it's about understanding your business landscape and the way it ebbs and flows. To do this, it's important you're getting the most out of your SAP Concur solution. But sometimes it's not always easy to see which one is best suited to your unique business objectives.

To help you figure out which SAP Concur compliance solution is best for you, we've created this decision matrix. It presents a series of statements and depending on how much you agree or disagree, you'll discover which **solution benefits your business** and meets your specific requirements.



<p>QUESTION (PAIN)</p> <p>I am missing out on vital cost savings because I can't identify 100% of our policy violations and misused payments.</p>	<p>GREAT GAIN</p> <p>Great! Intelligent Audit uses AI/ML and an expert team of certified auditors to analyse up to 100% of spend and identify violations. It then leverages its expertise to review and adjudicate them.</p>	<p>GOOD GAIN</p> <p>Good! Concur Detect by Oversight provides a narrower view as it is configured to identify and highlight only high risk or business impacting violations.</p>
<p>QUESTION (PAIN)</p> <p>We have limited internal resources so cannot run an audit program ourselves.</p>	<p>GREAT GAIN</p> <p>Great! Intelligent Audit integrates with the whole end-to-end process so you can pass audits with confidence as well as manage your audit strategy.</p>	<p>GOOD GAIN</p> <p>Good! Concur Detect can analyse all expenses pre and post payment to highlight any errors or repeat offenders.</p>
<p>QUESTION (PAIN)</p> <p>My business has an internal audit team but can sometimes struggle to catch all non-compliant spend.</p>	<p>GREAT GAIN</p> <p>Great! Concur Detect actually saves time, by highlighting errors that can sometimes go undetected and bring them to your audit team's attention.</p>	<p>GOOD GAIN</p> <p>Another option! Intelligent Audit is completely managed by SAP Concur auditors – they are responsible for evaluating issues.</p>
<p>QUESTION (PAIN)</p> <p>Employees are continuously not following policy and overall adoption is low.</p>	<p>GREAT GAIN</p> <p>Great! Concur Detect allows you to drill down on employee specific behaviour and identify trends that might be on the verge of a compliance violation as well as out of policy, to give you a more holistic view.</p>	<p>GOOD GAIN</p> <p>Good! Intelligent Audit allows you to continuously adapt and change your policy and can highlight repeat offenders for you to deal with accordingly.</p>
<p>QUESTION (PAIN)</p> <p>Our solution needs to support multiple languages and/or multi country specific tax regulations.</p>	<p>GREAT GAIN</p> <p>Great! Intelligent Audit supports all regions and core languages of SAP Concur services, with specific Auditor language expertise in English, Chinese, German, Spanish, Portuguese, Japanese, Korean, French, Arabic, Thai, Vietnamese, and Indian.</p> <p>Great! Concur Tax Assurance by VATBox digitises your VAT process and automatically navigates the complexity of country-specific regulations.</p>	<p>GOOD GAIN</p> <p>Good! Concur Detect can identify multiple languages, but the UI is English only. We suggest you check out Intelligent Audit and Concur Tax Assurance.</p>

Constant change in country-specific tax regulations and demands for digitisation of **tax reporting** have made **reclaiming VAT increasingly complex and difficult to manage.** It's no wonder that 42% of employee expense transactions do not meet requirements for VAT reclaim due to incorrect information or missing data.¹

With such an important element of your finance landscape open to scrutiny, we have highlighted three common issues we see facing businesses when trying to protect against audits and penalties whilst maximising profitability.

<p>My business really struggles with the complexity of reclaiming VAT.</p> <p>Concur Tax Assurance by VATBox is a compliant VAT refund process which utilises VATBox's data completion and VAT compliance platform to analyse and optimise the data integrity of expense transactions and ensures you're constantly updated with global tax regulations.</p>	<p>We've uncovered our non-compliant spend but are unsure how to take this even further.</p> <p>Concur Tax Assurance saves time and money by reclaiming VAT, making sure employees are following policy and reviewing expense reports to see where more money can be saved. Historical expenses dating as far back as 4-5 years, available in Concur Expense, can be analysed to identify missed opportunities for VAT/GST reclaim.</p>
<p>We're always getting caught out with audits and penalties.</p>	<p>A powerful VAT solution provides additional governance, compliance and visibility to reduce global VAT-related risks so you can put more money in the bank. With visibility into reclaimable tax, business leaders can maximise profitability and reallocate savings to the areas of their business that matter most.</p>

AT A GLANCE

Your SAP Concur Solution Options for Enhanced Compliance and Peace of Mind

Now you're one step closer to finding which SAP Concur solution is **best for your business**, lets dive into the specifics of each product to discover the true business benefits.

<p>Intelligent Audit</p> <p>Businesses are searching for smarter ways to save money and gain a granular view into spend while ensuring compliance. Enter Intelligent Audit.</p> <p>It combines AI/ML alongside an expert team of auditors who provide a secure audit process that identifies non-compliant behaviour against the customer's unique Travel and Expense policy. The solution enables businesses to choose the type of audit that meets their unique business needs, with the capacity of auditing up to 100% of claims made.</p> <p>Intelligent Audit provides end-to-end management of the whole audit process, from ensuring line items match supported documentation to identifying employees who need to be audited every time they submit a claim.</p>	<p>Concur Detect by Oversight</p> <p>Concur Detect by Oversight uses intelligent AI technology to read expense receipts, which can be cross-referenced for accuracy and checked against historic data to uncover patterns of misuse.</p> <p>This smart solution streamlines your audit processes by managing and mitigating risk, while at the same time, increasing controls and visibility.</p> <p>Gain visibility into areas of your policy that may not be deemed as 'business critical' and don't have a direct impact on workflow, but this visibility will drive your business to meeting all your goals and gives time to effectively plan for the future.</p>	<p>Concur Tax Assurance by VATBox</p> <p>Businesses are losing out on potential VAT rebates, facing fines and failing audits because of global VAT regulations constantly changing.</p> <p>Concur Tax Assurance by VATBox provides a comprehensive compliance dashboard that gives businesses visibility into exactly where money is being spent and what transactions go against policy.</p> <p>Concur Tax Assurance uses AI and up-to-date tax knowledge to capture, analyse and improve the data for all Concur Expense transactions – automatically checking every invoice to make sure it follows policy, while highlighting the eligibility of domestic and international VAT reclaim.</p>
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To find out more about... any of these solutions and how they will help your business stay compliant, contact your SAP Concur Customer Success Manager.

1. VATBox 2018 Data Benchmark